



October 30, 2017

To: Our Valued Customers

Re: Price Increase January 2, 2018

Please be advised that due to the overall impact of the rise in raw material costs, we will be increasing our selling prices *10% effective January 2, 2018*.

There are a number of factors affecting steel as well as other building products. These factors include rebuilding due to storm damages in the Southern USA and the actions being taken by the USA, Canada and Mexico to limit access to offshore steel.

We anticipate there could be further increases in steel and will endeavor to keep you informed to the best of our ability.

As always, we appreciate your support and please do not hesitate to contact us with any specific requirements you may have.

Yours Truly,

Reid Sanders

Vice President Sales and Marketing