

February 21st, 2020

## **Provinces of Ontario and Quebec**

Dear Valued Customers,

Effective with orders shipped on or after the specified dates below, Continental Building Products list price will increase in tandem with CertainTeed Gypsum list price increase on March 1<sup>st</sup> 2020:

## Effective Sunday March 1st, 2020 for Ontario and Quebec,

- Standard Paper Faced Gypsum Wallboard @ 8%
- Specialty Paper Faced Gypsum Wallboard @ 8%
- Glass Mat (Weather Defense® Series) @ 7%
- Readymix Joint and Setting Compounds @ 5%

Continental Building Products reserves the right to monitor shipments prior to the increases in order to supply our customers as effectively as possible.

Our zone pricing policy is still in place and new list prices will be issued closer to the price increase implementation dates.

Please do not hesitate to contact your local Territory Sales Manager for any further questions and thank you very much for your ongoing support.

Yours truly,

Wayne Colgecombe

Wayne Edgecombe Aneil Mahadeo

VP Sales CertainTeed Canada Inc. Canada Sales Manager