

January 29, 2018

To: All Canada CertainTeed Ceilings Customers

Subject: CertainTeed Ceilings Price Increase Notice

Effective with all shipments on or after **March 15, 2018**, CertainTeed Ceilings will increase the price on all **ceiling tile products and all suspension system products up to 5%** to all Canadian customers. This increase is a result of inflationary pressure on the cost of raw materials, energy and transportation.

Please contact your CertainTeed Ceilings area representative for guidance on all project quotes. New price lists will be provided to you prior to the increase date.

We, at CertainTeed Ceilings, very much appreciate your business.

Yours truly,



Wayne Edgcombe  
CertainTeed IPG



Mike Bielak  
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